

## Company Profile

Private Label

SKINCARE | HAIRCARE | PERSONAL CARE | PERFUMES | DERMOCOSMETICS





## Pink Frogs Cosmetics Società Benefit

Founded in 1979, Pink Frogs Cosmetics is one of the leading private label cosmetics companies in Italy.

Thanks to our technical expertise and industrial know-how, we produce effective and environmentally friendly cosmetic products with high quality and safety standards.

### We specialize in:

- SKINCARE
- HAIRCARE
- SUNCARE
- STICK
- PERFUMES
- DERMOCOSMETICS

Our customers operate in all distribution channels: e-commerce, drugstores, perfumeries, flasgship shops, hair salons, spas, professional aesthetics.















# Our History



















1939

Mario Locatelli founded the 'Ditta Individuale Imperiale Mario Locatelli', dedicated to the small production of hair products. A pioneer in the sector. he was the first to experimentally produce cold perming liquid and his products were

soon sold

throughout Italy.

1946

A small hairdresser's wholesale is opened where other brands of products are also sold.

19**56** 

Mario's wife Maria opened a Hairdressing School, the first institute in Milan to be recognised by the Lombardy Region. The school gained international importance and in the following years the Professional Make-up Academy was added.

1979

Pink Frogs is born: the production of Locatelli products is complemented by third-party production.



19**89** 

To push the production, an internal restructuring was carried out, which quadrupled production capacity in the following years.

19**96** 

took over, marking a turning point for the company: Matteo Locatelli, the current CEO, expanded the business to foreign countries. Pink Frogs boasted two research laboratories that develop over 300 new formulas a year.

The company exponentially increases production and diversifies its expertise, establishing itself in skincare, haircare and medical devices.

The third generation

20**09**-20**21** 

Matteo Locatelli begins the Pink Frogs sustainability journey. Certifications ISO 9001 -22716 - 14001- 13485





2017- First Sustainability Report.

2019- GRI-certified Sustainability Report.

2021 - Integrated Sustainability Report according to GRI and IR standards.

2023

Pink Frogs becomes Pink Frogs Cosmetics Benefit Company, making official in its statutes the commitment to the pursuit of common-benefit purposes in the exercise of economic activity.

2024

The fourth Sustainability Report covering the years 2021-22-23 is published.

At the same time, the new Reporting Minisite is launched











### Pink Frogs Cosmetics in numbers (2024)



108 clients

17,8 MIL

EUR turnover





26 MIL

produced pieces

493

new projects 98\*

employees

\*of which 12 cosmetologists in R&D Laboratories





### Our Premises



### Rozzano (Milano)

1500 sqm

### **Primary activities**

raw material storage warehouse; production (bulk preparation and cosmetic solutions)

### **Secondary activities**

bulk industrialisation; quality control; raw material purchasing department; standard and traceability sample archive.



## Pieve Emanuele (Milano)

3500 sqm

### **Primary activities**

incoming packaging storage
warehouse; production (filling and
packaging); finished product
warehouse, order picking and shipping;
washing and maintenance area for
departments.

### **Secondary activities**

management; administration, personnel, technical, marketing, sales, commercial and quality departments; research laboratory; standard archive and traceability samples



## Pieve Emanuele (Milano)

1200 sqm

### **Primary activities**

warehouse storage packaging; filling and packaging; washing area.

### **Secondary activities**

finished product quality control.



# Certifications





















### Product categories



### Skincare

Cleansing, exfoliating, moisturising, illuminating.

Forms: cream, liquid, gel, serum, stick, mousse, biphasic, triphasic, no-gas spray, mist.



### Hair Care

Shampooing, conditioning, restructuring, finishing, styling for home and professional use.

Forms: cream, gel, lotion, serum, conditioner, wax, nogas spray.



### Personal Care

Cleansing, intimate hygiene, deodorants.

Forms: cream, gel, stick, no-gas spray.



### Perfumes

EDP, EDT, cologne, perfumed waters, solid perfume.

Forms: no-gas spray, stick, solid.



### Suncare

SPF protection high, medium, low, after sun, self tanner, tan prolonger and enhancer, hair.

Forms: cream, gel, serum, stick, no-gas spray.



### Dermocosmetics

Specific skin concerns treatments.

Forms: cream, serum, gel, stick



# Industrial Specialities

Sunscreen Stick SPF 50+, 30





Water resistant



clean hands



Tested UVA UVB



travel size



touchless/safe



on-the-go





We have a high-performance machine that handles filling, packing and flow packing in a single pass



Free sample. Important for promotion: "try-beforeyou-buy"







#### **CLEAN E VEGAN FORMULATIONS**

compliant to blacklists of major international brands high % of ingredients of natural origin silicone-free vegan-friendly



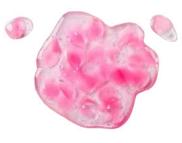
#### SKINCARE IN STICK

skincare treatment in sticks cleansers, scrubs, illuminating, detox properties



SURPRISING SENSORIALITY

textures with unique sensorial touch and skin feel with and without silicones



**PETALS** 

suspended petals different colours available ideal for collections, special editions



UNCONVENTIONAL

unconventional textures memory textures transforming textures



**SUSPENSIONS** 

suspended hyaluronic acid spheres illuminating spheres



# Services



Our R&D Labs owns an extensive formulations library.

We can customize formulas in fragrance, colour and active ingredients.

We can develop a formula from-scratch.

For a shortest time-to-market, ready-to-go formulas are reccommended.



Bulk production

8 turboemulsifiers 25 to 3000 litres

Alcoholic solutions

Hot melting

Production capacity > 13,000 kg / day



Bottles

Tubes

Jars

No-gas sprays

Airless

Stick and hot melts

Perfume samples

Home fragrances



Constant monitoring of international launches, new ingredients, fragrances, packaging solutions and consumer trends.

Inspirations and formulation proposals to our customers.

Marketing support.



P.I.F. (Product Information File)

**Efficacy Tests** 

Labels and claims regulatory check.

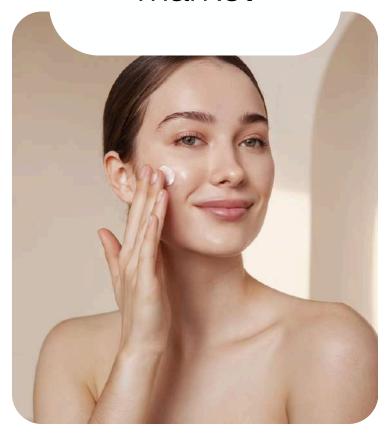




We are constantly striving to stay updated of the latest trends in the cosmetics market.

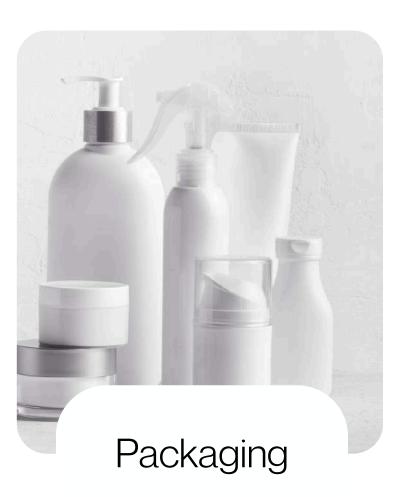
By continuously analysing global innovations, we offer our customers cutting-edge solutions in line with the needs of increasingly aware consumers. Our mission is to transform emerging trends into innovative and customised formulas, to offer products that combine quality, effectiveness and sustainability. We participate in international trade fairs and are in constant contact with selected manufacturers who present us with the latest innovations.

### Market











## Our Sustainability Journey

Our sustainability journey started ten years ago and will never stop.

In 2018 we were the first Italian cosmetics company to publish a Certified Sustainability Report according to GRI standards. In 2022 we published our first Integrated Sustainability Report according to GRI standards and the IR framework.



2017





Our Sustainability journey
Sustainability Report 2022 - 2023



2018 2019-20-21

2022-23

SUSTAINABILITY MINISITE





# Prizes and Awards























